

# EVERY KNOCK IS A BOOST.

While others find time to knock we are kept busy selling "HIGH GRADE INSTRUMENTS only." It has been intimated that all club selling propositions are unlawful, but we wish to say there are a few honest people who are still in the piano business, trying to sell pianos in a way that will benefit the purchaser.

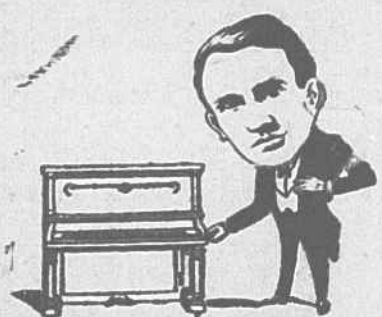
It is a matter of fact that a company can sell to a body of 100 members at a much smaller profit than a small dealer can, when only selling one or two.

We will take pleasure in allowing any official or lawyer of our state investigate our methods of selling Pianos.

OVER SEVENTY-FIVE HOMES MADE HAPPY WITHIN THE LAST THREE WEEKS.  
Small Sample Room, Small Profit **W. B. WOOD** Schubert Pianos Established 1832

## CLUB OF PIANOS AND PLAYER-PIANOS

SEE ME AND SAVE  
MONEY



W. B. WOOD

**\$550 Player Pianos, Club Price**

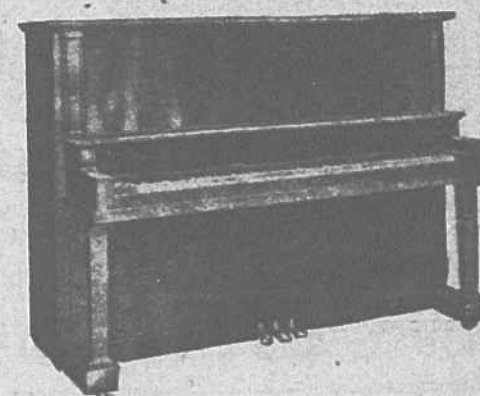
Terms, \$10 Down and \$2 per week

**\$275 Upright Pianos, Club Price**

Terms \$5 Down, \$1.25 per week

**\$390**

**\$190**



The value of this Player Piano in this transaction is \$550, and this means \$600 to \$700 in other stores where large commissions are paid, which means a saving of \$125. WE SAVE YOU THE MIDDLEMEN'S PROFIT BY SELLING DIRECT FROM FACTORY.

The value of the Player-Piano in this transaction is \$550. And this means \$600 to \$700 in the commission-paying store. So that the saving through the Club is actually much larger than \$5 on the Upright Piano, \$125 on the Player-Piano, judged by the the valuation in commission stores.

1. The Club is composed of 100 members.
2. The value of the Player-Piano is \$550. The price to W. B. Wood Club members is \$390, and the terms are \$10 cash when you join and then \$2.00 a week.
3. The instrument is delivered when you join or later, as you prefer.
4. The weekly payments start when your instrument is delivered.
5. The Upright Pianos are guaranteed 10 years and the Player Pianos 5 years and we make the guarantee in writing as strong as we know how to make it.

6. If, after 30 days' trial, the instrument is not satisfactory, we will give you your money back without question.

7. If the instrument is SATISFACTORY after 30 days' use, the club member has ELEVEN MORE MONTHS in which to satisfy himself. If it does not prove to be everything that he expects he has the privilege of exchanging it without ONE PENNY'S LOSS for any other instrument of equal or greater value.

IF A CLUB MEMBER DIES DURING THE LIFE OF THE CONTRACT THE W. B. WOOD COMPANY will immediately send a receipt in full to his family for the instrument.

9. A beautiful stool and latest style scarf are included with the Upright Piano, a bench and a library of music rolls with the Player-Piano, and a bench and a scarf with the Baby Grand Piano.

10. Services of expert player pianist in your home, FREE.
11. Beautiful Player Roll Cabinet, if wanted, your choice, wholesale price. No difference in terms.
12. Free tuning for a year.

We have had great success in selling Schubert Pianos to the most prominent business men of Clarksburg and we feel sure that the Schubert Piano will be in every home where fine tone and best quality is considered. Over seventy-five homes have been made happy within the last three weeks. Our great Club offer. Call this week and select your Piano or Player-Piano and make your payment later.

## W. B. WOOD PIANO COMPANY

THE HOUSE WITH AN HONEST POLICY

128 West Pike Street

L. W. DAVIS, Manager

Clarksburg, W. Va.

Bell Phone 1125

EVENTUALLY--WHY NOT NOW?

**Dr. H. B. Bridgeman**  
Dentist

Rooms 1, 2, 3, Elk Bridge  
Bldg., Glen Elk.

Office Hours: 8 to 12, 1 to 5,  
Evenings 7 to 9. Sun-  
days by appointment.

LADY ATTENDANT

**H.P. MARTIN**  
REMODELING LADIES' & GENTS'  
GARMENTS.  
STEAM CLEANING AND DYEING  
FRENCH DRY CLEANING

Office and Finishing Rooms,  
7, 8, 9, Moore Building,  
116 Fourth Street.  
Bell Phone 518-J. Home Phone 156X

### RESINOL WILL STOP THAT ITCH

Brings Instant Relief and Quickly  
Clears Away Skin Eruptions.

No matter how long you have been  
tortured and disfigured by itching,  
burning, raw or sealy skin humors,  
just put a little of that soothing, an-  
tiseptic Resinol Ointment on the sores  
and the suffering stops right there!  
Healing begins that very minute, and  
your skin gets well so quickly you feel  
ashamed of the money you threw away  
on useless, tedious treatments.

Wherever drugs are sold, you can be  
just as sure of finding Resinol Oint-  
ment as court-plaster or a toothbrush.  
This is because doctors have prescribed  
it so regularly for the last eighteen  
years that every druggist knows he  
must keep it constantly in stock. It  
comes in opal jars, for fifty cents and  
one dollar, or you can try it at our ex-  
pense. Resinol Ointment is most ef-  
fective for healing sores, boils, wounds  
and piles. Write today to Dept. 5-M,  
Resinol, Baltimore, Md., for a sample  
of Resinol Ointment and a miniature  
cake of Resinol Soap.

If you're "in earnest" about want-  
ing a job, your ad. in the Telegram  
will be read by employers who are  
very much in earnest about wanting  
workers!

### TEN YEARS AGO TODAY

As Recorded in the Files of the Daily Telegram

Judge John W. Mason, of the cir-  
cuit court, refused an injunction to  
the Salem Terminal Traction Com-  
pany enjoining the Fairmont and  
Clarksburg Traction Company from  
proceeding with the construction of  
its railway line to Salem.

Patrick Joyce was dead at his home  
at Columbia Mines at the age of 92  
years. He was a native of Ireland.

The Clarksburg Opera House Band  
held an open air concert in front of  
the court house.

Floyd Ferrell and family moved to  
Weston.

William Campbell, aged 62 years,  
died in the Kessler hospital of a bul-  
let wound in the left breast received  
in a saloon fight the Fourth of July  
at Folsom.

Mrs. Edward Carduff, aged 65, a  
former resident of Clarksburg, was  
dead at her home at Benwood.

Thomas C. Miller, state superinten-  
dent of schools, announced that the  
Harrison County Teachers' Institute  
would begin August 24 with W. M.  
Foulk, of Keyser, and Dr. S. E.  
Swartz, of this city, as instructors.

The funeral of William Delbridge,  
father of Fred E. Delbridge, of the  
Western Union telegraph office, was  
held at Shinnston.

Furniture and machinery for the

Waldo hotel arrived.

A heavy rain storms flooded the  
electric light plant and the city was  
in darkness.

The Rev. W. H. Dayless resigned  
as pastor of the Shinnston Baptist  
church to go to Louisville, Ky.

Bartenders were preparing to have  
an annual outing and clam bake on  
the old fair grounds the next day.

### SHINNSTON

(SPECIAL CORRESPONDENCE)  
SHINNSTON, July 11—Miss Ella  
Cook, of Cameron, was a guest of  
Miss Bonnie Swiger the first of the  
week.

Oliver Nay, of Main street, is  
quite ill.

Miss Flora Robinson was a guest  
of her mother a few days ago.

William Fleming is seriously ill  
at his home on Main street.

John Jones, of Bera, was a guest  
of his brother, Andrew Jones, re-  
cently. He was enroute to his home  
from Gettysburg.

Fred Delbridge, of Clarksburg,  
visited friends here recently.

William Davis, of Columbus, O.,  
who was called here last week on  
account of the illness of aunt, Miss  
Mary J. Davis, returned home this  
week.

Miss Leona Kester, of Clarksburg,  
is a guest of her aunt, Mrs. D. M.  
Shinn.

Mrs. B. F. Rowand and family  
visited friends in town Thursday.

Robert Hood, of Clarksburg, was  
a guest of relatives here Wed-  
nesday.

Miss Ella Shinn, who has been ill  
for several days, is able to be out  
again.

Miss Regina Robey is visiting re-  
latives at Peora this week.

Mrs. Susan Knox, who has been ill  
for the last several days, is rapidly  
improving.

### IS YOUR SKIN ON FIRE?

Here is a Reliable Healing Appli-  
cation for Eczema.

Try This Remedy at Our Risk.  
"If I could only get relief from  
this terrible itching, I would give  
anything," said an eczema sufferer  
the other day.

It was very easy for us to advise  
in such matters now, for our new  
remedy (Saxo Salve) for skin dis-  
eases of all sorts, stops the itching  
right away.

But better than that it makes the  
skin healthy again. It is made so as  
to penetrate right into the skin and  
saturate every portion with its heal-  
ing, germ-destroying power.

Even in a few days you can see  
that Saxo Salve is soon going to  
clear away the eruption.

No other skin remedy can do so  
much for you as Saxo Salve. It is  
guaranteed. If it does not satisfy  
you when used for any skin disor-  
der we give back your money. Stone  
& Mercer, druggists, Clarksburg, W.  
Va.

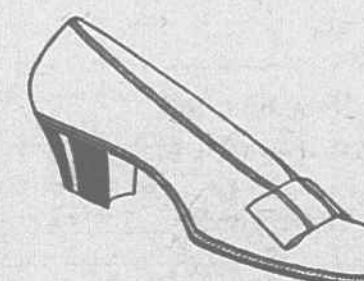
P. S. If you have eczema try Vi-  
nol to build up the blood. We guar-  
antee it.—Advertisement.

### YOUR VACATION FOOTWEAR

Should Be Correct

and selected with great care.  
Be sure you are getting the  
correct style and size to fit  
your foot. If you would  
choose from the largest stock  
and most complete assortment  
you must choose from our  
stock.

Hundreds of women are  
realizing their highest shoe  
ideal here. Our new assortments display a wealth of  
novelties, among them medium low and high heel



Pumps, Oxfords and Shoes.  
New high shoes in buckskin,  
Suede, Cravanette, Glace Kid,  
Patent Colt, Gun Metal and  
Tan Russia. White Buck  
Suede and Canvas in low and  
high.

128  
Third  
St.

**HIGHLAND BROS. & CORE**  
Exclusive Shoe Fitters

128  
Third  
St.

See Big Ad. Elsewhere in this Issue of the Paper.  
This coupon good for 5,000 votes on Automobile.  
WIN AN \$1,800 5-PASSENGER TOURING CAR  
By Attending the Big Paradox Sale at

**Milliren's, Lowe Building**

Sale opens tomorrow. Prices smashed to smithereens. Only one coupon accepted from each person.